

Time frame clarified:

Information pertaining to the year 2018 would suffice i.e. 01/01/2018 to 31/12/2018

If there is still time remaining (i.e. less than 18 hours has been taken up as per the FOI act) then please provide information pertaining to 2017 and 2016.

1) Current medical equipment contracts – pressure area care

- a) I would like to know what pressure area care devices are used in your trust. Please include details regarding pressure relieving mattresses and other pressure redistribution devices e.g. pressure relieving cushions, foot protectors, pads etc.*
- b) For each of these devices, how many of each device are used in your trust per year?
- c) For each of these devices, please detail which company these devices are acquired/bought from and the type of contract this company is operating under
- d) Please detail when did each of these contracts start? (If no formal contract, then please detail when purchasing from the company began)
- e) How long is each contract for?
- f) What is the expenditure on each of these contracts per year? (If no formal contract, then please detail how much is spent on each type of device from each company per year)
- g) For each of these devices, please detail how they were acquired (e.g. acquired through the NHS supply chain or acquired through direct negotiation with companies?)
- h) What is the overall expenditure on pressure area care devices in your region per year?
- i) Does your trust have a preference for a company offering all pressure area care devices providing all of the components of 1a) (e.g. pressure relieving mattress, pressure relieving cushions etc.) or do you instead opt for a collection of different companies each providing one (or more) of the aforementioned devices in 1a) (e.g. separate pressure relieving cushions, pressure relieving mattresses etc.

I would like all the information from 1a to 1g in the form of a table (excel if convenient)

An example of the table with one device is below:

Pressure area care device	Number used in trust per year	Company device acquired from	Type of contract company is operating under	Date contract began	Length of contract	Expense on these devices per year	Method of acquisition
Foam heel boot	55	Direct Healthcare	Ops	01/04/18	Ended – no longer purchased	7,613	DIRECT
Foam utility pad	176	Direct healthcare	NHSSC	N/A	N/A	31,275	NHSSC
Repose wedge	97	Frontier medical	NHSSC	N/A	N/A	7080	NHSSC FER8136
Repose cushion	239	Frontier Medical	NHSSC	N/A	N/A	6312	NHSSC FER734
Kerrapro Range of sizes	715	Crawfords medical	NHSSC	N/A	N/A	20,592	NHSSC
Prolevo Footsafe	N/A	Medicare innovations	N/A	N/A	N/A	N/A	Direct

protection boot							
IQ mattress	rental	IQ medical	N/A	N/A	N/A	N/A	Direct rental
ECO oxygen mask	24,000	Intersurgical	NHSSC	N/A	N/A	5040	DIRECT
Nasal canula with ear guards, adult	36,608	Intersurgical	GPO contract	01/04/18	2 years	11,000 + vat	DIRECT
Parafricta bootees	N/A	APA Parafricta ltd	NHSSC	N/A	N/A	N/A	NHSSC TLC928 TLC929 TLC930 TLC931

If, after this, there is still time left as per the FOI Act then please answer the questions of this next section (Section 2):

2) Procurement methods

- a) Which procurement method do you use (e.g. restricted/single source/open tendering/ any quality provider etc.) to identify which supplier will deliver pressure area care devices
- b) Please detail the procurement method procedure once a pressure area care device contract has ended (e.g. do you typically offer contracts with the same supplier or do you reopen the tendering process to all potential suppliers/specific suppliers)
- c) How often do you invite suppliers to tender for pressure area care devices?
- d) Please detail the number of providers which tendered for a pressure area care device contract each time you invited providers to tender for contracts.
- e) Detail the criteria by which you assess a supplier that is tendering for a pressure area care device contract and please rank these criteria in terms of the weighting given to each component.

*To clarify what I mean by pressure relieving devices, perhaps the below will be helpful. Pressure relieving devices can be of several types. For example:

- ‘Low-tech’ continuous low pressure (CLP) support surfaces:
 - Standard foam mattresses.
 - Alternative foam mattresses/overlays: conformable and aim to redistribute pressure over a larger contact area.
 - Gel-filled mattresses/overlays: conformable and aim to redistribute pressure over a larger contact area.
 - Fibre-filled mattresses/overlays: conformable and aim to redistribute pressure over a larger contact area.
 - Air-filled mattresses/overlays: conformable and aim to redistribute pressure over a larger contact area.
 - Water-filled mattresses/overlays: conformable and aim to redistribute pressure over a larger contact area.

- Bead-filled mattresses/overlays: conformable and aim to redistribute pressure over a larger contact area.
- Sheepskins
- 'High-tech' support surfaces:
 - Alternating-pressure mattresses/overlays: air-filled sacs that inflate and deflate sequentially to relieve pressure at different anatomical sites for short periods; these may incorporate a pressure sensor
 - Air-fluidised beds: warmed air circulates through fine ceramic beads covered by a permeable sheet; allowing support over a larger contact area (CLP)
 - Low-air-loss beds: support provided by a series of air sacs through which warmed air passes (CLP)
- Other support surfaces:
 - Turning beds/frames: aides manual repositioning of the patient, or by motor driven turning and tilting.
 - Operating table overlays: conformable and aim to redistribute pressure over a larger contact area.
 - Wheelchair cushions: either conforming cushions that reduce contact pressures by increasing surface area in contact, or mechanical cushions which alternate pressure.
 - Limb protectors: pads and cushions of different forms to protect bony prominences